# Raye Kimberlin

# rebranding

### Raye Kimberlin

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### Raye Kimberlin

### project overview

#### **Problem:**

The seminary was in need of a brand strategy plan designed to promote Payne's new mission to students, constituents and the community. The plan included scoping out the project to create a new professional corporate identity including the development of a new logo, wordmark and brand identity package; a website re-design; social media marketing; donor communications strategy; and public relations plan. It will also be necessary to develop concrete brand messaging, create compelling content marketing strategy, design effective marketing communication campaigns, identify our marketing channels; and establish a brand launch campaign and budget. The goal of this plan is to maintain and build our brand equity.

#### Solution:

- Created an RFP for new logo and wordmark.
- · Identified graphic designers.
- Provided thumbnail sketches and inspiration.
- Researched previous logos used by the seminary to create the evolution of the seminary branding.
- Developed a general style guide for the new seminary logo and wordmarks with standards and uses.

#### Results:

- Designed and created new brochures for the DMin, MDiv, Library, SGA, Anderson Ecumenical Institute and Alumni Association.
- Managed the development and ordering of the new collateral materials for new business cards, letterhead, and stationary.
- Designed print ads for news publications and church programs.
- Created several publications including the Student Academic Report, President's Report, and Annual Report.
- Developed a recruitment tool kit complete with banners, table skirts, displays, brochures, and promotional items.
- Redesigned marketing materials to support Academic Services and degree programs.

# Branding Strategy Plan Overview



As a result of the thoughtful planning process for the Seminary by the Payne Board of Trustees and our President Dr. Leah Gaskin Fitchue, a 5-year strategic plan was established and a new mission statement was developed to reflect the modern day Payne.

Payne Theological Seminary, founded by the African Methodist Episcopal Church (1894), is dedicated to the preparation of African American and other leaders for ministry in the tradition of liberation, reconciliation, social justice, and the dignity of all humankind.

The new Development team will be implementing a brand strategy plan designed to promote Payne's new mission to students, constituents and the community. Our plan will include scoping out the project to create a new professional corporate identity including the development of a new logo, wordmark and brand identity package; a website re-design; social media marketing; donor communications strategy; and public relations plan. It will also be necessary to develop concrete brand messaging, create compelling content marketing strategy, design effective marketing communication campaigns, identify our marketing channels; and establish a brand launch campaign and budget. The goal of this plan is to maintain and build our brand equity.

# Branding Strategy Plan – Action Plan

Step 1 Review of the SWOT Analysis

(30 days)

Step 2 Review the new Mission Statement

(30 days)

Step 3 Purpose of the rebranding (30 days)

Update our image and products to be more current and appealing to students, constituents, and community

while promoting Payne's mission and goals.

Step 4 Estimate the costs of rebranding (60 days)

Logo Design Trademark Fees Website Letterhead

Business Cards Envelopes Return Address Labels Thank You Cards

Manuals Catalogues Logo Apparel Signage

Step 5 Adopt a new brand identity (90 days)

Create thumbnail sketches

Select designer

Review several renderings

Finalize drafts

Seek feedback from focus group of students and community

Seek administration feedback and approval

Obtain final brand identity package

Create Payne style guide

Update power point template, voicemail, email signatures, electronic letterheads, templates

# Branding Strategy Plan – Action Plan

#### Step 6 Develop a new website (90 days)

Identify vendors (completed)

Obtain quotes (completed)

Select vendor

Gather content from internal departments

Capture content from previous website

Create a media gallery of high resolution photographs, high-quality videos

Set-up and train admins for content management

Develop content management strategy with editorial calendar

#### Step 7 Develop a Social Media Strategy (90 days)

Establish social media presence

Create online communities

Set-up and train admins for content management

Develop content management strategy with editorial calendar

#### Step 8 Draft marketing plan for launch (90 – 120 days)

Determine target markets (students, alumni, AME, constituents, community)

Sales objectives (enrollment / retention)

Marketing objectives

Plan strategies (positioning and marketing)

**Communication Goals** 

Marketing Tactics

Marketing Budget

Create timeline for launch

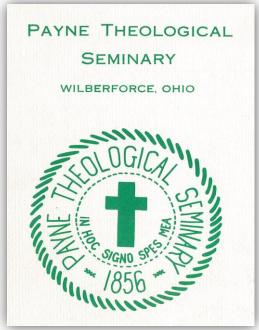
#### Step 9 Measurements and Evaluation (ongoing)

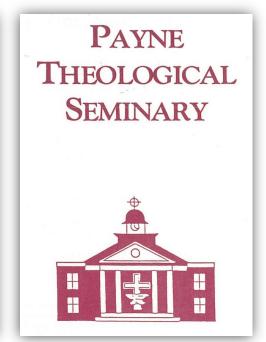
Develop measurements for success

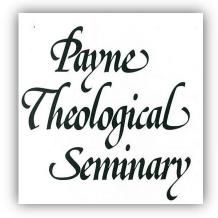
Evaluate brand strategy and tweak plan if necessary

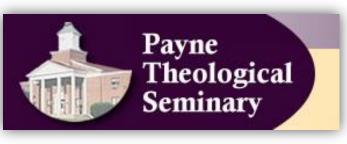
# Evolution of the Seminary Logo







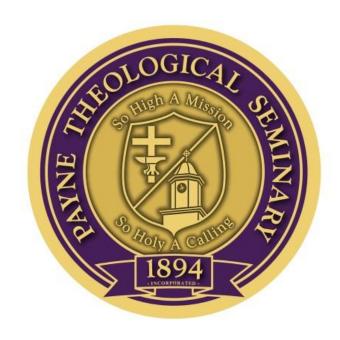






# Evolution of the Seminary Logo

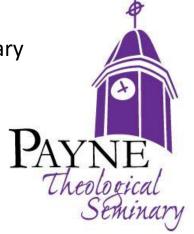
New Seal



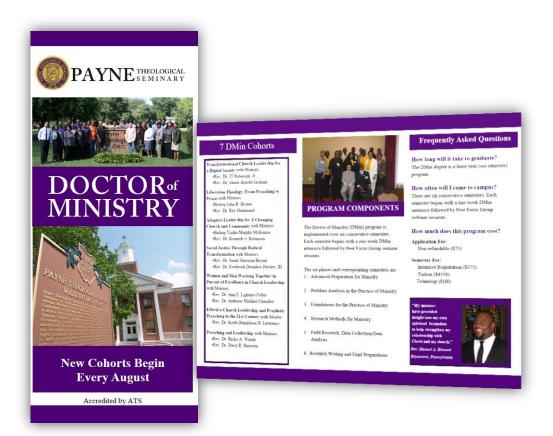
New Wordmark <sup>2015</sup>

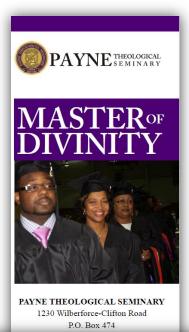
PAYNE THEOLOGICAL SEMINARY

New Contemporary Design 2015



### New Collateral Materials







Professional Training for Christian Ministry

Payne Theological Seminary's academic program leading to the Master of Divinity degree is designed to prepare men and women for competent and faithful service to the Church and to the community in a way that meets the needs of a rapidly changing world.

The Master of Divinity degree provides professional training for Christian ministry and further graduate studies. While most Payne students go into the pastoral ministry, the seminary trains persons for work as chaplains, educators, pastoral counselors, comm development practitioners, and scholars.



- 3. Theological Studies
- 4. Practical Ministry

#### 90 Credit Hours

#### Africentric Curriculum

Payne Theological Seminary seeks to enrich the understanding and appreciation of African and African-American history and culture to help build stronger communities.

#### Accreditation

Payne Theological Seminary is accredited by the Commission on Accrediting of the Association of Theological Schools in the

#### FREQUENTLY ASKED QUESTIONS

How long will it take to graduate? Payne's MDiv program can be completed in three to five years of full-time or part-time residential and online study.

How often will I come to campus? There are 10 required residential courses. These courses are completed during a one-week MDiv intensive.

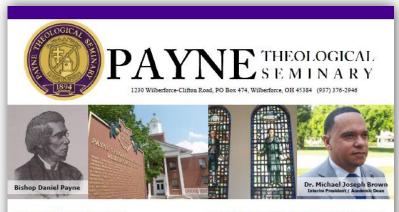
Students can complete paper application or apply online at www.payne.edu or

www.pavnesonisweb.com.



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### **Print Ads**



#### A Legacy of Educational Excellence

For more than 200 years, Payne Theological Seminary has been at the forefront of educating leaders for the African-American Methodist Episcopal Church (AMEC). Payne, one of the world's oldest freestanding African-American training schools for clergy.

#### Missio.

Payne Theological Seminary is dedicated to the preparation of African American and other leaders for ministry in the tradition of liberation, reconciliation, social justice, and the dignity of all humankind.

#### Our Enduring Achievements

- A. The building of the Reverdy Cassisus Ransom Memorial Library
- B. The move to online education
- C. The launching of a Doctor of Ministry program

The origin of Payne Theological Seminary can be traced to the Ohio Conference of the African Methodist Episcopal Church, which met in Columbus Ohio on October 18, 1844. There a committee was appointed and empowered to select a site and erect a Seminary and Manual Training School.

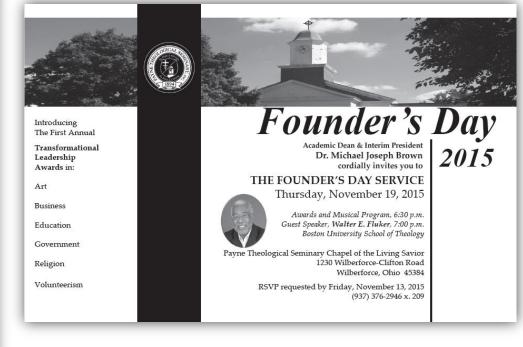
In 1891, the Board of Trustees of Wilberforce University voted and approved the organization of a seminary to be named for Bishop Daniel A. Payne, who had interested the African Methodist Episcopal Church in a program of higher education and served as the school's first dean.

Payne Theological Seminary was incorporated in 1894 as an independent institution 'fror the purpose of promoting education, religion, and morality by the education of persons for the Christian ministry and missionaries for the redemption of Africa and other foreign lands." In 1954, the Seminary took steps to raise its standards by promoting a program exclusively on a graduate level.

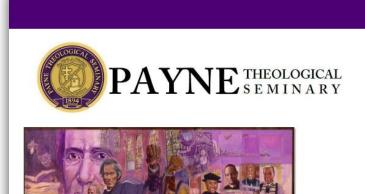




To learn more about Payne Theological Seminary and online education visit: www.payne.edu



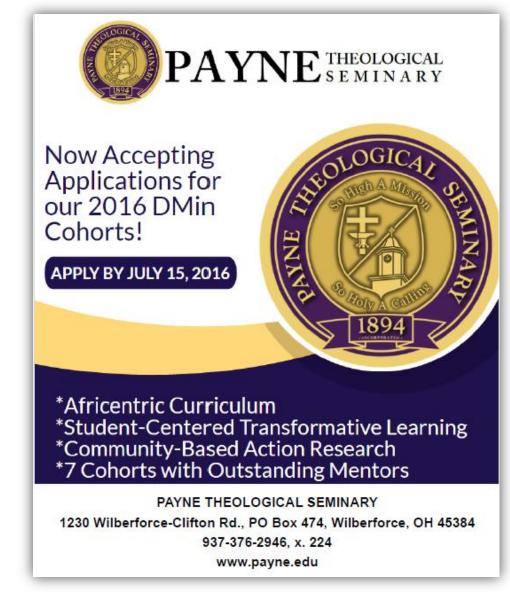
### **Posters**





Update your Alumni Profile and receive a gift\* from Payne Theological Seminary – while supplies last!

\*Alumni must be in good standing with the Business Office of Payne and must not have an outstanding balance.



### **Print Ads**

# Why Payne?



PAYNE is your seminary for Master of Divinity and Doctor of Ministry degrees.

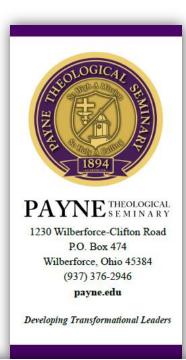
- Affordable Tuition
- Flexible Online Courses
- Africentic Focused Curriculum

"A seminary that enhances spiritual growth and transformation and helps you realize your divine and human potential."



For more information:

Payne Theological Seminary 1230 Wilberforce-Clifton Road, P.O. Box 474 Wilberforce, OH 445384 (937) 376-2946 x. 224 www.payne.edu



In honor of your 5th anniversary, the Board of Trustees, Administration, Faculty, Staff, and Students of Payne Theological Seminary would like to show our appreciation to

Rev. Sidney & First Lady Teresa Williams

Your leadership and commitment to your church, for teaching on the faculty at Payne, and all that you do in the community.

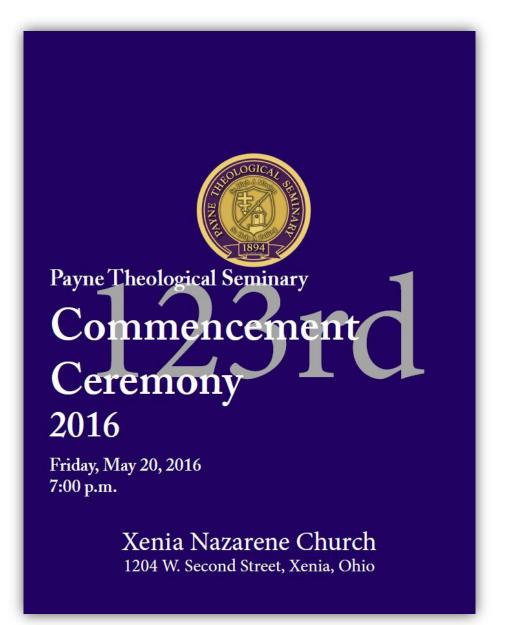
You have been a blessing and are an inspiration to us all



Payne Theological Seminary 1230 Wilberforce-Clifton Road, P.O. Box 474

Wilberforce, OH 45384 (937) 376-2946 www.payne.edu

### Commencement





The Board of Trustees,
Interim President, Faculty, and
2016 Graduating Class
of
Payne Theological Seminary
request the honor of
your presence at its
Commencement Ceremony

Friday, the Twentieth of May, Two Thousand Sixteen

Seven o'clock in the evening

Xenía Nazarene Church 1204 W. Second Street Xenía, Ohío 45385

# Recruitment Booth



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### Social Media





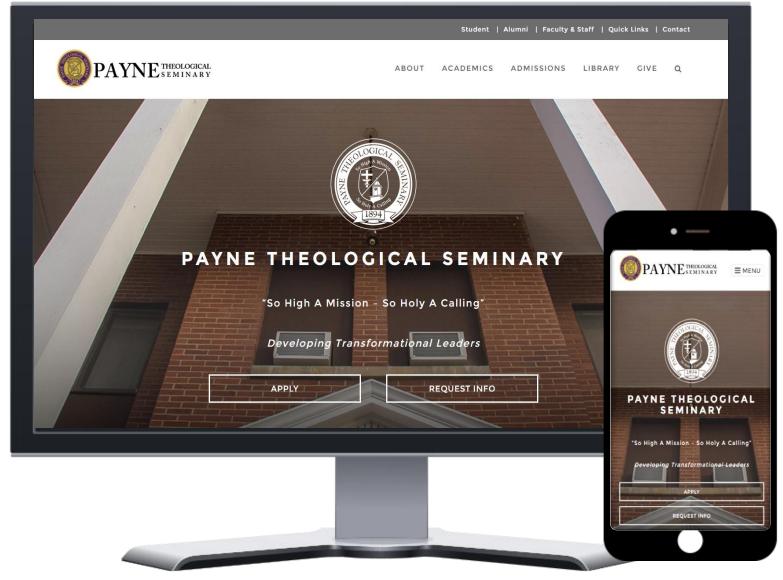








### **New Website**



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# Publications – President's Report









Building
On A
Strong
Foundation





### PRESIDENT'S REPORT

**Under Construction** 

So High A Mission... So Holy A Calling

payne.edu

# PRESIDENT'S REPORT Under Construction Highlights Sustainability Moving towards a threstep-john focused on sustainability of the reminary and the mission of threshogoed sheatchers. Morrage Parriage Ajoyus mentgage barriage Farterent to say goodport to the basicants. Parterentably with Willerforce Chairersity: Will bardie upper classress demas on our campus. Community BEYOND THE WALLS: Refered expenses and increased revenue: Incoming finded are up and expenses are devenue: Incoming finded are up and expenses ar

PAYNE THEOLOGICAL

Public Policy, and Reentry



As Payne increases the student body, the seminary will work to ensure that each student receives a high-quality theological educational





# Publications – SGA Newsletter

Student Government Association - Payne Theological Seminary



Volume 1

#### Association sets a course for engagement and connection



SGA has hosted a number of gatherings during intensives at Rooster's and Applebee's. These "Eat, Meet & Greet" nights offer MDiv students an opportunity to fellowship with one another as well as enjoy a meal with the faculty and staff of Payne. In addition, it was established as a "Dine & Donate" fundraising opportunity for SGA, receiving a 10% donation from every meal courtesy of Applebee's.

#### MISSION OF THE STUDENT GOVERNMENT ASSOCIATION

To support the mission and vision of Payne Theological Seminary through transparent leadership, diversity, and unified activities. The SGA encourages the student body to use their gifts and talents for the work of service at Payne, and in our local and extended communities.

#### PAYNE HAS AN ONLINE STORE! Powered by SGA

SGA has created an online store through Zazzle.com. The store offers students, alumni, faculty, staff and friends the opportunity to show their Payne pride. Plus SGA receives a small percentage of the proceeds with each purchase. Shop at www.payne.edu.









#### Message from the President



As the academic year comes to a close, it is my desire that our graduates have experienced a transformation that will impact their churches, communities, families, friends and the world.

Commencement is a sacred time for Payne. As a theological institution, we have had the opportunity to guide and direct this cohort of students. Their academic achievements can be witnessed as they begin a new journey of ministry.

We salute and commend the Class of 2016! We hope that all will come to celebrate these Christian leaders as they embark on a new mission to serve and spread the good news of the Gospel.

Thursday, May 19, 2016
On Thursday, May 21, 2014, Payne will host the Senior Dinner for graduates. This invitation only event will take place at 4 p.m. at the Holiday Inn Feirborn, 2014 Presidential Dr., Fairborn, Ohio 45324. The Alumni Worship Service is open to the public.

Following the Senior Dinner, the Alumni Association will host their annual Alumni Worship Service at 7 p.m. The featured preacher will be Rev. Gerald Cooper, Wayman Chapel A.M.E. Church, Associate Faculty at Payne Theological Seminary.

The Payne Commencement Ceremony will be held on Friday, May 20, 2016, at 7:00 p.m at the Xenia Nazarene Church, 1204 W. Second Street, Xenia, Ohio 45385, Dr. Chervl Davenport Dozier, President of Savannah State University, will provide Commencement address.

Student Government Association - Payne Theological Seminary SGA Leadership Reflection







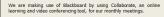
We now have an online store <a href="http://www.zazzle.com/paynesga">http://www.zazzle.com/paynesga</a> where Payne memorabilia is sold and shipped directly to your home. The SGA receives a percentage back on all items sold. Please support our store. Payne polo-shirts and t-shirts will not be sold online. These items will only be sold at Payne. All shirts will be printed and monogrammed at our local vendor, "Just Ink Tees" in Xenia.

The SGA have been hosting 'Eat, Meet & Greet' events on the Wednesday or Thursday evenings of intensives. This is a time for us to bridge the gap between students, faculty, staff and the community. We have our own Facebook page, please follow us at

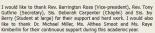
Government-Association to keep abreast of information, activities and

It is my pleasure to greet you as the 2015/2016 Student Government Association (SGA) President. I am excited about the work of the SGA as our focus was to take the SGA from an inactive student government to an active student government. Although we had a late start and we faced challenges along the way, we are pleased to say that our

successes have outweighed our challenges. Listed below you will find the work of the 2015/2016 SGA.



The election process for the upcoming 2016/2017 SGA will take place beginning July 1, 2016. Please consider running for a position as part



Rev. Lucinda Burgess

#### Senior Reflections



Where do you live? Wilberforce, Ohio
What is your current employment? Payne Theological Seminary and
Pastor of Holy Trinity AMEC-Wilberforce, Ohio. Tell us about your ministries. Women's, Heath and Youth Ministries. I also serve as 3rd District Church School Superintendent.

What was your favorite class? My favorite class was Spiritual Formation and Senior Seminar. What was your senior thesis? My senior thesis is titled "Overcoming the Obesity Epidemic: Bringing Awareness to African American Church Leaders and their Congregations Concerning the Benefits of Adopting Healthy Eating

Why did you choose Payne? I wanted the A.ME. connection and the

How has your Payne education shaped your career or ministry? has expanded and enlarged my wisdom, knowledge and passion for God's



hospital and hospice.

Tell us about your ministries. I am involved in Sisters-In-The-Spirit, Conquerors Youth Ministry, Parker Chapel AMEC, Prayer & Points of Power, and "CCC" Service.

What was your favorite class? My favorite class was Spiritual Formation! What was your senior thesis? My senior thesis is "Disparities of Women in Ministry in the Macon Conference Sixth Episcopal District of the African

Why did you choose Payne? It was an A.M.E. school and I wanted an

African American semirary experience // Africa prayer, this is when Gold led Describle your Papen experience, It has been arranged I have built long lasting friendships here that I self take with me for a fee time. I didn't know what to expect, but on all stamped on compuse, it changed may present on ministry and my outdoor. If it, other is no other experience file the community and my outdoor in file. There is no other experience file the community of the war of fellowigh that colocitative involved administrations, professors, and students has transitioned my mind, body, and soul. The long ground and the electric morners of every streamer's Z Payier. noly grounds and the extreme moments or every interserve & vayme heological Seminary was enriching, enlightening, and empowering. I believe in spreading the opspel, and fust on at it is the good mens, I have been inclined to inform people of the good news of Payme. This experience is what I needed personally, mentally and spiritually to be transitioned, and transparent. It was truly one of the best decisions of my

SGA SPRING 2016

